



M.C.E. SOCIETY'S

**M. A. RANGOONWALA COLLEGE OF DENTAL  
SCIENCES AND RESEARCH CENTRE, PUNE**

NAAC  
ACCREDITED B+

**DEPARTMENT OF ORTHODONTICS AND DENTOFACIAL  
ORTHOPAEDICS**

*LECTURE SERIES ON*

**"PRACTICE MANAGEMENT TIPS TO START  
A SUCCESSFUL DENTAL PRACTICE"**

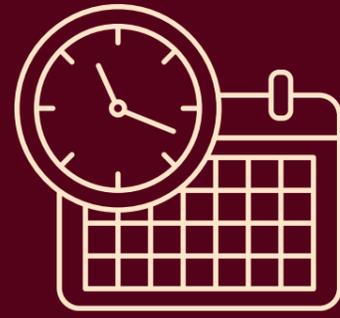


**DR. GAURAV  
GUPTA**

**20<sup>th</sup> February 2026  
and  
13<sup>th</sup> March 2026**

**8.30 am – 4:30 pm**

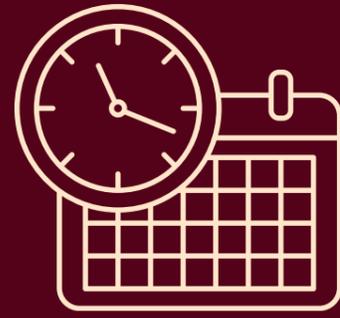
# SCHEDULE



## 20th February 2026

<b>8.30am- 9.00am</b>	<b>Registration</b>
<b>9.00am- 10.00am</b>	<b>Vision, Mission and Core Values to a Successful Practice.</b>
<b>10.00am- 11.00am</b>	<b>Importance of Location Scouting and Demographics.</b>
<b>11.00am-12.00pm</b>	<b>Managing Finance and Loan Preparations.</b>
<b>12.00pm- 1.00pm</b>	<b>Office Design and Workflow</b>
<b>1.00pm-1.30pm</b>	<b>Lunch</b>
<b>1.30pm-2.30pm</b>	<b>Practice Management Softwares</b>
<b>2.30pm-3.30pm</b>	<b>The Art of Scheduling Appointments</b>
<b>3.30pm-4.30pm</b>	<b>Billing and Revenue Cycle Management</b>

# SCHEDULE



## 13th March 2026

<b>8.30am- 9.00am</b>	<b>Registration</b>
<b>9.00am- 10.00am</b>	<b>Handling of Legal Matters</b>
<b>10.00am- 11.00am</b>	<b>Hiring and Team Work</b>
<b>11.00am-12.00pm</b>	<b>Patient experience and Feedback importance</b>
<b>12.00pm- 1.00pm</b>	<b>Case Presentation and Communication</b>
<b>1.00pm-1.30pm</b>	<b>Lunch</b>
<b>1.30pm-2.30pm</b>	<b>Internal and External Marketing</b>
<b>2.30pm-3.30pm</b>	<b>Overhead Control and Supplies</b>
<b>3.30pm-4.30pm</b>	<b>Tracking Key Performance Indicators and Future Planning</b>